



# Capability Statement



**Focused On Your Fuel**

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# What we do

**Our vision is to be an outstanding energy management and emissions solutions provider.**

With a passion to enable our customers to transition to a cleaner energy future, Fuelfix & Tanks2Go provides innovative energy management and storage solutions across multiple industry sectors.

Our extensive hydrocarbons industry knowledge enables us to help you choose the right sized fuel infrastructure in the right location to optimise your fuel usage in terms of cost, maintenance and emissions.

Deliberately energy agnostic, our specialist technicians will assist you to identify the best fit for purpose solution to reduce energy consumption and emissions whilst maintaining operational performance. Through our comprehensive range of fuel, hybrid and battery driven equipment and our nationwide network of branches, Fuelfix & Tanks2Go delivers a suite of integrated services to improve operational energy efficiency without risk to reliability.

Our core business activities include; Data Analytics and Insights, Equipment Hire, Equipment Sales and Parts, Repairs and Maintenance, Engineered Solutions and Facility Management.

## **WE DELIVER SMART, SUSTAINABLE SOLUTIONS.**

Our overarching strategy of **Two Pathways, One Goal** enables our customers to maximise the efficiency of their hydrocarbons infrastructure whilst providing alternative energy solutions where diesel can be practically displaced.

**Two Pathways,  
One Goal**



**Driving value for our customers in the Hydrocarbons Solutions space, whilst assisting them to mitigate, eliminate, and offset their carbon emissions and reduce their energy costs**

# Who we are

Our Vision, Purpose and Mission statements embody who we are, what we do and where we are going in the future.



## VISION

Be an outstanding **energy management and emissions solutions** provider.

## PURPOSE

Enable our customers to transition to a **clean energy future**.

## MISSION

Provide **innovative energy management and storage solutions** to enable customers to manage and reduce their energy consumption and emissions.



# Our Objectives

## Our corporate objectives and targets are pivotal in defining our culture.

They guide our ambitions, motivations, behaviours, the decisions we make and the relationships we have with each other, our customers and external stakeholders.

### Our Corporate Objectives

- Always put **safety** first.
- Attract, retain and develop good **people**.
- Drive **value** for our customers.
- Strive for excellence in **quality**.
- Nurture our company culture through honest, authentic and consistent **communication**.

### Our Targets



## Embracing the journey towards sustainability

We take our environmental responsibilities seriously and work with our customers to reduce, displace and eliminate fuel usage. By developing and continuing to grow our fleet of Fuelfix **low emission** and **zero emission** equipment, we aim to provide our customers with more sustainable equipment solutions to enable them to make greener choices.



Under the Fuelfix Go-Greener brand, we are developing innovative solutions to help our customers transition to a cleaner energy future.

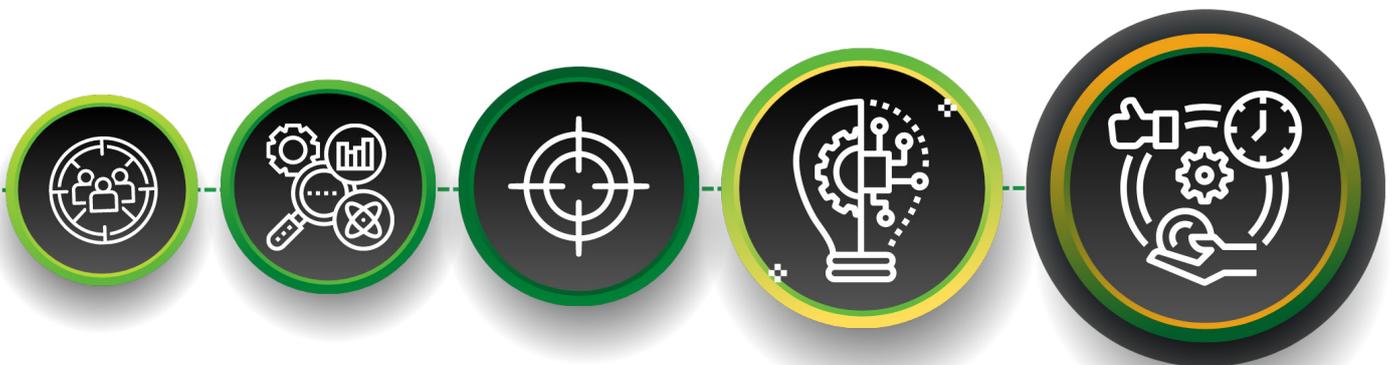
# Helping your transition to a clean energy future

**Fuelfix & Tanks2Go provide flexible and innovative fuel storage solutions to assist our customers to maximise their fuel efficiency, minimise their fuel spend and reduce their Scope 1 and 2 emissions.**

Through upgrading fuel infrastructure, switching to cleaner fuel, or changing the way fuel equipment is controlled and operated, our specialist teams can assist with emissions reduction.

## Fuelfix ACTION Methodology

Our ACTION Methodology provides a clear supported pathway to enable our customers to reduce emissions.



### Audit

Audit existing infrastructure for compliance and efficiency

### Capture

Install Fuel Management System to accurately measure fuel usage

### Target

Target a baseline for fuel volumes and Scope 1 and 2 emissions

### Innovate

Improve efficiency and reduce emissions through innovative solutions to reduce, displace and eliminate fuel

### ON-going review

Use data insights to drive further improvements for asset health, fuel consumption and emissions reduction

# Why choose us

## Solutions by Design

With customer experience at the forefront of everything we do, Fuelfix & Tanks2Go is focused on providing effective fuel storage solutions for traditional hydrocarbon products as well as the specific needs of emerging renewable fuels (including biodiesel and Hydrotreated Vegetable Oil).

Whatever your application, our range of flexible refuelling equipment provides customers the opportunity to securely store their fuel, maintain product quality, reduce spills and leaks and safeguard against product theft.

## Benefits of working with us:

- Comprehensive range of fuel, hybrid and battery driven equipment.
- Nationwide network of branches with skilled response teams.
- Responsible practices that minimise HSE impact.
- Optimise your fuel efficiency and maximise your equipment uptime.
- Tailored solutions to reduce operational costs, maintenance costs and NGER (National Greenhouse and Energy Reporting) compliance costs.



# Our services

## Data Analytics and Insights

By capturing data from your Fuelfix Fuel Management System (FMS), we can provide strategies to improve site fuel efficiency and reduce Scope 1 and 2 emissions.

Our specialist teams will assist you to get the best from your FMS, by using insights from your data to optimise fuel consumption, lower maintenance costs and reduce compliance reporting costs.



## Fuelfix FMS

Measure, Control & Conserve Fuel

Understanding where and how fuel is consumed delivers insights on how to:

- **Optimise** fuel deliveries
- **Identify** theft
- **Highlight** asset health issues
- **Minimise** equipment downtime

Consistent and reliable information gives our customers the ability to set budgets and control productivity, saving time and money.

The Fuelfix FMS is designed to be easily installed and maintained, secure, accurate and robust in all environments.



## Equipment Hire

Our hire equipment reduces the need for upfront capital expenditure and allows for a monthly operational cost option instead. You simply hire for as long as you need to, with no long-term contract or capital outlay required. A true hire solution.

Our wide range of hydrocarbons refuelling equipment is available nationwide to meet your lead times. We are ready to arrange your end-to-end hire solution including installation, commissioning, transport and craneage.

To help customers transition to a cleaner energy future, Fuelfix & Tanks2Go has introduced a range of hybrid and battery driven energy systems: Fuelfix Go-Greener and Fuelfix netZERO products.

We partner with some of the best-known suppliers in the fuel industry and continually invest in our fleet to deliver the highest quality products to our customers.

## Our SMART Hire Offer



Advantages of hire:

- Ready to go **SMART** solutions
- No upfront capital outlay
- Operational flexibility
- No obsolescence, depreciation and storage costs
- Technical support and back-up equipment
- HSE standards and mine site requirements met

We continue to innovate and expand our range of products to meet customer needs.



# Fuel your transition without the capital outlay

01



## Reduce capital expenditure

Hiring doesn't require a large upfront capital outlay and allows you to reduce your commitment to a regular monthly payment to invest your capital in other areas.

02



## Flexibility

Hiring is a great option if you manage operations in remote locations or for temporary job sites. You have the flexibility to hire equipment for the time needed and can benefit from our nationwide network should your operations move regularly.

03



## Reduce costs

With our hire solutions you can save on your operational costs by reducing ongoing maintenance fees, limiting depreciation of the equipment and storage costs.

04



## AS Compliances

Equipment rentals are a great way to make sure the worksite remains safe and complies with AS1940:2017. Our equipment for hire meets all relevant standards and comply with environmental and safety legislation.

05



## Emergency Technical Support

Our hiring services come with the reassurance of having a support team available to undertake regular maintenance, backup operations and technical support.

06



## Try before you buy

Hiring is a great alternative if you do not want to commit to a large upfront investment before you have assessed what is the equipment best for your operations.

## Equipment Sales and Parts

Fuelfix & Tanks2Go provides a range of hydrocarbons and non-hydrocarbons equipment and parts for sale.

Our end-to-end service allows customers to scope fit for purpose infrastructure where purchase is the best option.

Our extensive product range and industry leading technical expertise ensure our customers identify the right sized tank and refuelling arrangement for the task at hand.

Our dedicated Parts Sales team assist customers to identify replacement parts and the optimal level of critical spares to ensure uninterrupted and safe operations.



## Repairs and Maintenance

Across Australia our skilled team will schedule fuel system repairs, fuel maintenance programs, pressure testing, calibrations and upgrades to ensure your business has uninterrupted fuel supply and always runs efficiently.



Our team is strategically located so we can provide a rapid response to breakdowns. No matter how remote the site, we ensure ongoing safe operations and maximum equipment uptime.

An integrated approach of regular inspections and prompt attention to necessary repairs reduces cost, eliminates downtime, enhances safety and protects the environment.



We will schedule and conduct your preventative maintenance program to keep your systems operating both efficiently and within all legislative requirements.

We have extensive knowledge in optimising equipment performance that we have from operating our own hire fleet.

We can assist your business to maximise the life of your energy infrastructure and the return on your investment.



**The 10-Yearly Inspection Program developed by Fuelfix & Tanks2Go complies with the requirements of AS1940:2017.**

**Internal procedures and test practices have been developed by our Engineering team after consultation with tank manufacturers and review of AS1940, AS1692 and UL142.**

## Facility Management

Fuelfix & Tanks2Go provides skilled personnel to manage and maintain the operation of your hydrocarbons infrastructure.

Whether a terminal or depot, mine site or fuel tank farm, we have the team and technical knowledge base to manage your facility and product safely and reliably.

We can manage all your on-site hydrocarbons storage and handling needs, providing security, environmental protection and advice on making your facility more efficient.

Our industry experienced personnel regularly undertake fuel and bitumen tankship discharge services, fuel and lubricant bunkering, diesel rail car loading and other specialised hydrocarbons product handling tasks.

Your designated facility manager will play a vital role in the realisation of your business objectives.



## Engineered Solutions

Designing and installing highly reliable and innovative on-site energy and storage solutions is our speciality.

Our experienced engineering team can walk you through initial concept, design, project management and installation of infrastructure to demonstrate the benefits to your operations. No matter the size or remoteness of the job, our team will tailor a bespoke system for your needs and manage every step of the process according to your goals, time constraints and budget to deliver a world-class energy management system.

Once installed, we will schedule your preventative maintenance program with our service team and can even manage your facility for you.

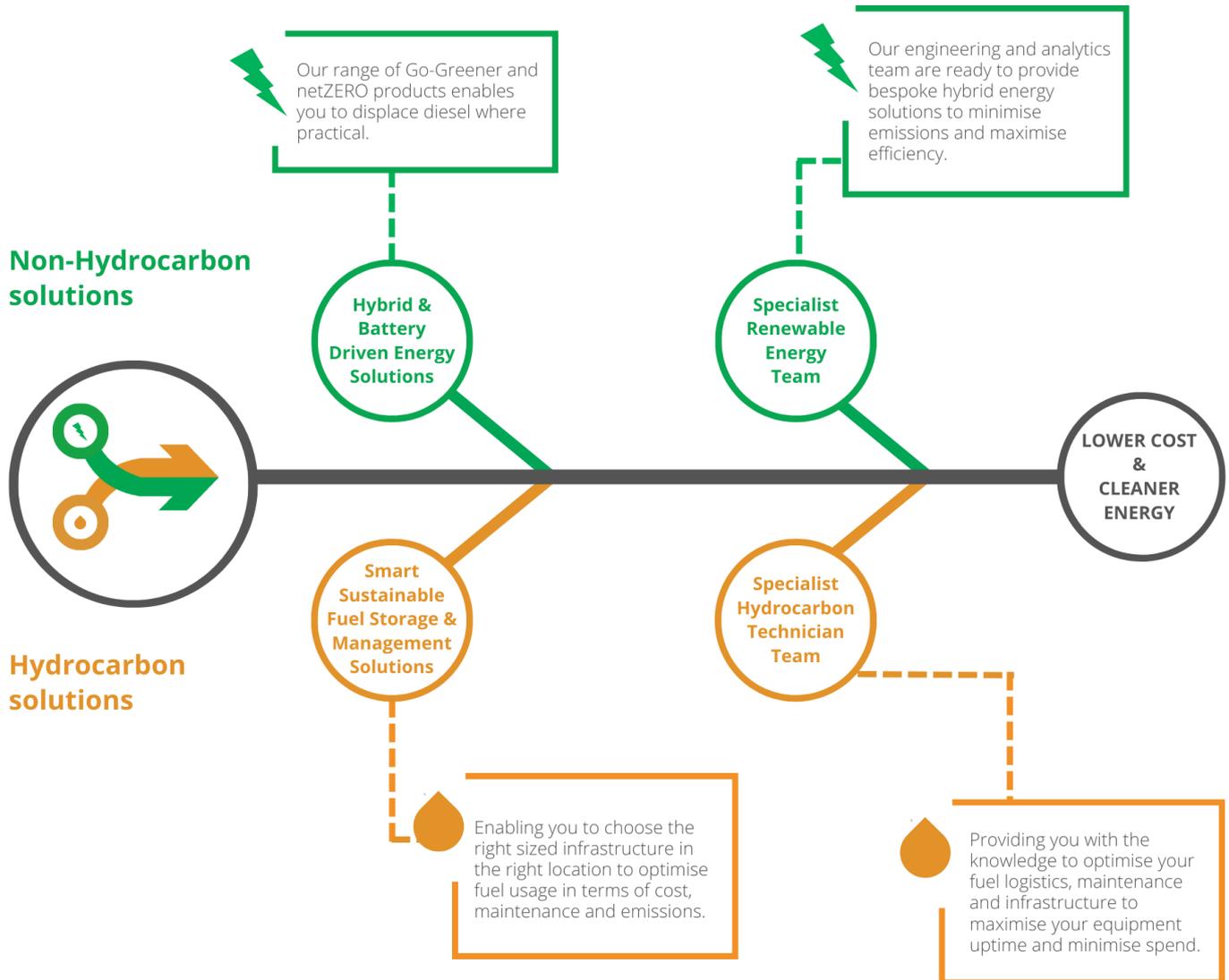
Our energy projects include:

- Designed solutions to reduce and displace diesel via renewable energy alternatives
- Fuel tank farms for remote mine sites
- Design and construction of fuel and lubricant storage facilities on new and existing sites
- Fuel depots and unmanned refuelling sites
- Installation of fuel storage to support back-up power generation facilities
- Pipework and associated infrastructure for onsite generators

We understand that energy infrastructure can be a significant investment for a business. Fuelfix & Tanks2Go are committed to delivering excellent long-term outcomes on that investment.



# Two Pathways, One Goal



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**FUELFIX**  
energy & emissions solutions  
**TANKS2GO®**